Paris Hilton launches metaverse business on Roblox

December 29, 2021

Paris Hilton commands as much as $1 million a night working as a celebrity DJ, entertaining partiers at clubs in China, Dubai and on the Spanish vacation island of Ibiza.

This New Year’s Eve, she will be playing an electronic set for the revellers who drop by a venue of a different sort -- her virtual island on Roblox.

Hilton created an island in the online virtual world, dubbed Paris World, where visitors can explore digital replicas of her Beverly Hills estate and its dog mansion, stroll a boardwalk inspired by the neon carnival wedding celebration she and husband Carter Reum hosted earlier this year at the Santa Monica Pier in California, and explore the island in a luxury sports car or Sunray yacht.

Like other virtual hangouts, Paris World will collect small payments for purchasing virtual clothing or booking a ride on a jet-ski.

“For me, the metaverse is somewhere that you can do everything you can do in real life in the digital world,” said Hilton, who worked to create aspects of her globe-trotting life for fans. “Not everybody gets to experience that, so that’s what we’ve been working together on over the past year -- giving them all my inspirations of what I want in that world.”

Hilton, 40, joins a clutch of celebrities and brands rushing to embrace the metaverse, a broad term referring to a persistent virtual world. Facebook’s Mark Zuckerberg popularized the term this year he renamed the company to Meta to emphasize the metaverse’s central role to the company’s future.

Brands such as Tommy Hilfiger launched a line of digital ready-to-wear fashion for Roblox avatars. Nike opened a virtual world called Nikeland in November, where visitors can play dodgeball with friends, lace on a pair of virtual Air Force 1 sneakers and win medals. Rappers Lil Nas X and Travis Scott have also held concerts last year for millions of virtual concertgoers.
For the socialite and reality-TV-star-turned-entrepreneur, Paris World is the latest venture launched by her new media company, 11:11 Media. She and veteran media executive Bruce Gersh aim to capitalize on the burgeoning creator economy, in which celebrities like Los Angeles Lakers’ LeBron James leverage their influence to produce films, television shows and podcasts, brand marketing and to sell merchandise.

Hilton is most widely known for the reality television show The Simple Life, in which she and celebrity socialite, Nicole Richie, ditched their limos to travel America aboard a Greyhound bus.

Hilton says the dumb blonde act was a put-on, "I was always in on the joke, but I knew exactly what I was doing. Behind the scenes, I was building a brand."

She has leveraged her gossip pages notoriety into 19 different consumer product lines, including perfumes, apparel, lingerie, cosmetics, sunglasses watches, shoes, handbags and jewelry, which together generated an estimated $4 billion in revenue over the past decade, the company disclosed.

© Thomson Reuters 2021 All rights reserved.